All numbers in thousands

Projections for 2019/20	2018 Actual		2019 Budget		2019 Forecast	2019 bud 2018 act	2019 fore 2018 act	2020 forecast		2020 vs 2018 act	2020 vs 2019 bud	2020 vs 2019 for
Dues	$	6,690	$	6,701	$ 6,715	0.2%	0.4%	$	6,717	0.4%	0.2%	0.0%
Fees	$	747	$	753	$ 804	0.8%	7.6%	$	583	-22.0%	-22.6%	-27.5%
NMCF/INIT	$	2,346	$	2,693	$ 2,522	14.8%	7.5%	$	2,274	-3.1%	-15.6%	-9.8%
Programs/ent	$	361	$	427	$ 306	18.3%	-15.2%	$	336	-6.9%	-21.3%	9.8%
Instruction/classes	$	376	$	431	$ 461	14.6%	22.6%	$	460	22.3%	6.7%	-0.2%
Adv/Commun	$	152	$	132	$ 138	-13.2%	-9.2%	$	146	-3.9%	10.6%	5.8%
Other income	$	48	$	127	$ 188	164.6%	291.7%	$	204	325.0%	60.6%	8.5%
Investment income	$	323	$	215	$ 248	-33.4%	-23.2%	$	450	39.3%	109.3%	81.5%
Total Revenus	$	11,043	$	11,479	$ 11,382	3.9%	3.1%	$	11,170	1.2%	-2.7%	-1.9%
Revenue less invest	$	10,720	$	11,264	$ 11,134	5.1%	3.9%	$	10,720	0.0%	-4.8%	-3.7%
Expenses												
Facilites w/o util/depr	$	1,074	$	1,067	$ 1,309	-0.7%	21.9%	$	1,386	29.1%	29.9%	5.9%
Utilities	$	934	$	752	$ 928	-19.5%	-0.6%	$	892	-4.5%	18.6%	-3.9%
Personnel	$	4,659	$	5,062	$ 4,872	8.6%	4.6%	$	4,564	-2.0%	-9.8%	-6.3%
Rec Contracts	$	623	$	701	$ 679	12.5%	9.0%	$	633	1.6%	-9.7%	-6.8%
Communications	$	190	$	214	$ 167	12.6%	-12.1%	$	204	7.4%	-4.7%	22.2%
Operations	$	443	$	727	$ 520	64.1%	17.4%	$	564	27.3%	-22.4%	8.5%
Corporate exp	$	884	$	686	$ 650	-22.4%	-26.5%	$	688	-22.2%	0.3%	5.8%
Total expense	$	8,807	$	9,209	$ 9,125	4.6%	3.6%	$	8,931	1.4%	-3.0%	-2.1%
Total expense + depr	$	10,282	$	10,518	$ 10,800	2.3%	5.0%	$	10,677	3.8%	1.5%	-1.1%
Total expense less write-offs	$	8,602	$	9,209	$ 9,125	7.1%	6.1%	$	8,931	3.8%	-3.0%	-2.1%
IT 155K,												
Bad debt extra $50K												
Total exp less w/off + dpr	$	10,077	$	10,518	$ 10,800	4.2%	6.7%	$	10,677	6.0%	1.5%	-1.1%

Notes: Food & Catering and Bank & Credit Card Fees moved to Operations

Instead of "Programs" line item, now have "Recreational Contracts"

Investment income should be added back into each of the reserve funds and operations